# CAMPAIGN AWARDS SPECIAL AWARDS

Participating organizations which would like to be considered for the following Special Award(s) are requested to elaborate more on specific strategies in the five-page Campaign Awards Written Submission to facilitate Examiners' judging.

Participating organizations are requested to indicate which of the following Special Award(s) they would like to compete for in the Entry Form.

### 🛪 👳 EXCELLENCE IN GREATER BAY AREA MARKETING

This Special Award will be given to those marketing campaigns launched by Hong Kong-based companies whose target market extends beyond Hong Kong borders into the Greater Bay Area markets.

## CITI EXCELLENCE IN INNOVATION

This Special Award will be given to those marketing campaigns which have demonstrated innovative use of media channel or media strategy, and/or have exhibited impressive innovativeness in their marketing methods and techniques, particularly in areas not covered by other Special Awards.

### DISCOVERY EXCELLENCE IN CONTENT MARKETING

This Special Award will be given to those marketing campaigns which have created and distributed valuable and relevant content to enhance the overall marketing strategy.

### 🕕 恒生銀行 EXCELLENCE IN SEGMENT MARKETING

This Special Award will be given to those marketing campaigns which have successfully utilized segmentation strategies to create customized marketing messages and experiences that resonate with their target audience and drive engagement, conversion, and loyalty.

### **AX** HSBC MARKETERS' FAVOURITE MARKETING CAMPAIGN

The Special Award will be given to the marketing campaign which has received the highest number of votes cast by marketers attending the Award Seminar.

### M EXCELLENCE IN BRANDING

This Special Award will be given to those marketing campaigns which have successfully built a positive image in the consumers' mind.

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This Special Award will be given to those marketing campaigns which have effectively delivered personalized, seamless and memorable experiences across various channels to exceed customer expectations, enhance loyalty and drive advocacy.

## Standard EXCELLENCE IN CUSTOMER INSIGHTS

This Special Award will be given to those marketing campaigns which have developed customer insights through thorough analysis of customer needs and behaviour and have turned the customer insights into business growth.

## EXCELLENCE IN MARKETING COLLABORATION

This Special Award will be given to those marketing campaigns which have developed or advocated a marketing relevant partnership in the form of crossover and promotional collaboration to obtain mutual benefits and achieve the campaign objectives.

### Bill wellcome EXCELLENCE IN OMNICHANNEL

This Special Award recognizes marketing campaigns that have strategically integrated multiple marketing channels to deliver a seamless, consistent, and engaging brand experience across all customer touchpoints.

# CAMPAIGN AWARDS SPECIAL AWARDS

### **EXCELLENCE IN ENVIRONMENTAL GOOD**

This Special Award will be given to marketing campaigns which have effectively driven a positive influence on the environment and successfully contributed to the overall brand strategy, resulting in a positive impact on both business and the environment.

### **EXCELLENCE IN INFLUENCER MARKETING**

This Special Award will be given to those marketing campaigns which have effectively tapped into the influencer's credibility and relationship with their followers to build brand awareness, increase engagement, and ultimately drive conversions.

### **EXCELLENCE IN SMALL BUDGET MARKETING**

This Special Award will be given to outstanding marketing campaigns with total marketing expenses less than HK\$2 million. And the marketing expenses include the following:

- Above-the-line promotion such as media advertising
- · Below-the-line promotion such as public relations, publicity, trade exhibition, event sponsorship
- Brand building expenses such as design of brand name, trademarks, packaging
- Direct marketing / database marketing expenses
- Marketing research studies
- Social media marketing expense

### **EXCELLENCE IN SOCIAL AND COMMUNITY GOOD**

This Special Award will be given to those marketing campaigns which have effectively driven positive influence to society and have successfully contributed to the overall brand strategy, resulting in positive business and social impact.

### **EXCELLENCE IN TV COMMERCIAL**

This Special Award will be given to those marketing campaigns with impressive TV commercials which have effectively brought out the message of the campaign and have successfully achieved the campaign objectives. TV commercials broadcasted on TV channels that are licensed under the Communications Authority of HKSAR to provide domestic broadcasting services are eligible to compete for this Special Award.

### **EXCELLENCE IN USE OF DATA AND TECHNOLOGY**

This Special Award will be given to those marketing campaigns which have demonstrated innovative and effective use of data analytics, artificial intelligence, machine learning, automation, and other technologies to optimize business operations, improve customer experience, and drive revenue growth.

### **EXCELLENCE IN VIDEO MARKETING**

This Special Award will be given to those marketing campaigns that have exemplified the creative use of videos to attract, engage, and move its target audience. Videos played at digital marketing channels and social media platforms are eligible to compete for this Special Award.

### AGENCIES OF THE YEAR

Agencies of the Year will be awarded to companies such as advertising, research, PR and media agencies in recognition of their important role to the success of different marketing campaigns.

The participating agency is requested to submit an Entry Form (see page 23) and should be nominated by at least one of its client organizations which have participated in the Campaign Awards of the HKMA / ViuTV and Now TV Awards for Marketing Excellence 2025.

Winners of the Agencies of the Year will be selected according to the following scoring system:

#### **Points Awarded**

Agency being recognized in the participating campaign1
Participating campaign being ranked top 50% or above among all the entries2
Participating campaign being selected as a Special Award recipient3
Participating campaign being short-listed as a Finalist5
Participating campaign being awarded the Bronze Award1
Participating campaign being awarded the Silver Award3
Participating campaign being awarded the Now TV Gold Award